

## **FY 2015 DELIVERY COSTS BY SHAPE**

### **I. PREFACE**

#### **A. Purpose and Content**

USPS-FY15-19 documents the development of FY 2015 delivery costs by rate category for First-Class Mail, Periodicals, Standard Mail, Bound Printed Matter, and Media Mail.

#### **B. Predecessor Documents**

ACR2014, PRC-LR-ACR2014/8 and USPS-FY14-19

#### **C. Corresponding Non-Public Document**

There is no corresponding Non-Public document to USPS-FY15-19

#### **D. Methodology**

USPS-FY15-19 follows the methods from PRC-LR-ACR2014/8 with the following modifications:

1. USPS-FY15-19 incorporates the changes necessitated by the Commission approved new city letter route cost model.<sup>1</sup> These changes include cost pool and distribution keys revisions for the new set of cost pools: DPS letters; FSS flats; Cased Mail; Sequenced (including some High Density); In Receptacle Parcels; Deviation Parcels; and Collection Mail (versus Letters, Flats, Sequenced, In-Receptacle Parcels, Deviation Parcels, and Collection Mail). In addition, the cost pool for USPS tracking costs was removed from the cost model. For more information about the specific changes to the city carrier letter route cost model, see Proposal

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<sup>1</sup> See Docket No. RM2015-7, Proposal Thirteen, Order No. 2792, October 29, 2015.

Thirteen attached to the Petition in Docket No. RM2015-7/1, dated December 11, 2014.

2. USPS-FY-15-19 also includes a new workbook with the FSS delivery cost model. The FSS delivery cost model disaggregates delivery costs between flats destinating in FSS/Non-FSS zones for Standard Mail Flats, Standard Mail Carrier Route flats, Periodicals flats, and Bound Printed Matter Flats. The procedures used to develop the FSS delivery cost model follow the Commission approved methods from Docket No. RM2015-16, Proposal Seven: Section Two.<sup>2</sup>

### E. Inputs/Outputs

#### Inputs:

| Workbook<br>USPS-FY15-19 | Tabs  | Input Workbook         | ACR Folder                   |
|--------------------------|---|------------------------|------------------------------|
| UDCInputs15              | 7.0.6, 7.0.8, 7.0.6.10, CS06&7 CRA, CityDALCosts, CS7Shape, | CS06&7                 | USPS-FY15-32                 |
| UDCInputs15              | CS10 CRA, RuralCosts, RuralVols                             | CS10                   | USPS-FY15-32                 |
| UDCInputs15              | CCSECRVols  | CCCS_Matrix_FY15_Final | USPS-FY15-34                 |
| UDCInputs15              | CCSDALs   | CCCS_DALCasing_FY15    | USPS-FY15-34                 |
| UDCInputs15              | RCSECRVols, BoxholderbyShape                                | RCCS_Matrix_FY15_Final | USPS-FY15-35                 |
| UDCInputs15              | RCSDALs   | RCCS_DAL_FY15_Final.   | USPS-FY15-35                 |
| UDCInputs15              | CARMM, CARMECR  | KLTable15_All          | USPS-FY15-37<br>(CARMM File) |
| UDCInputs15              | CARMMCasing,  | KLTable15_Casing       | USPS-FY15-37<br>(CARMM File) |
| UDCInputs15              | BYPBACK   | FY15PBackAll           | USPS-FY15-24                 |

<sup>2</sup> See Docket No. RM2015-16, Proposal Seven: Section Two, Order No. 2839, November 25, 2015.

| Workbook            | Tabs              | Input Workbook                                 | ACR Folder   |
|---------------------|-------------------|--|--|
| <b>USPS-FY15-19</b> |                   |  |  |
| UDCInputs15         | DPS%              | FY15 DPS Percentages                           | USPS-FY15-10   |
| UDCInputs15         | RPWShape          | FY15RPWADJ                                     | USPS-FY15-14   |
| UDCInputs15         | Inputs            | Standard FCM FY 15                             | USPS-FY15-14   |
| UDCInputs15         | FCByIndicia       | KL_Table15_FCSP_Collection<br>_Cost_By_Indicia | USPS-FY15-37<br>(CARMM File),<br>USPS-FY15-34. and<br>USPS-FY15-35 |
| FSSDeliveryModel15  | FSSInputs         | CS06&7<br>FY15RPWADJ                           | USPS-FY15-32<br>USPS-FY15-14                                       |
| FSSDeliveryModel15  | FSS Volume Inputs | Flats Mech Coverage FY15                       | USPS-FY15-14   |

## Outputs

| Description  | ACR Folder   |
|--|--------------|
| FY 2015 Discounts and Passthroughs of Workshare Items        | USPS-FY15-3  |
| FY 2015 Special Cost Studies Workpapers - Letter Cost Models | USPS-FY15-10 |
| FY 2015 Nonprofit Mail Cost Approximations                   | USPS-FY15-27 |
| FY 2015 Market Dominant NSA Materials                        | USPS-FY15-30 |

## II. ORGANIZATION

USPS-FY15-19 contains nine Excel workbooks and five SAS log files. The five workbooks named **KLTable15\_All**, **KLTable15\_Casing**, **KLTable15\_FCSP\_All\_By\_Indicia**, **KLTable15\_FCSP\_Casing\_By\_Indicia**, and **KLTable15\_FCSP\_Collection\_Cost\_By\_Indicia**, are outputs from running the respective SAS programs against the IOCS CARMM data file which is contained in USPS-FY15-37. These workbooks provide 6.1 *casing only costs*, 6.1 *direct labor*

costs, and First Class Single Piece letter collection costs by indicia by route grouping (letter, SPR, and other) by rate category.

The addition of a FSS delivery cost model compelled the inclusion of a distinction between the historical aggregate unit delivery costs and the new disaggregated FSS unit delivery costs. The unit delivery cost model now consists of two parts 1) aggregate unit delivery costs and 2) FSS unit delivery costs, which disaggregate certain of the aggregate costs between costs in FSS zones and costs in non-FSS zones.

The calculation of the aggregate delivery costs continues to consist of three workbooks. The workbook **UDCInputs15** has the necessary cost and volume inputs. The workbook **VolAdj15** contains all of the volume adjustments that are part of the established methodology. Lastly, the workbook **UDCModel15** takes the inputs and volume adjustments and performs the calculations to get the final aggregate unit delivery and collection costs by rate category which are found in tab Table 1 – FY15 Unit Delivery Costs and reproduced below.

For the FSS delivery costs, the same format for the cost model is used that was filed in Docket No. RM2015-16, Proposal Seven Section Two. The workbook **FSSDeliveryModel15** has the same tabs, content, and links (including links to the aggregate delivery cost model) as the corresponding workbook filed with Proposal Seven, August 5, 2015. The disaggregated unit delivery costs for the relevant products destinating in FSS/Non-FSS zones are found in tab Table 2 – FSS Zone/Non-FSS Zone Unit Delivery Costs and are reproduced below.

Documentation of the content of each tab within the **UDCInputs15**, **UDCVolAdj15**, **UDCModel15**, and **FSSDeliveryModel15** workbooks is included in the tab titled **‘NOTES’** within each of the four workbooks. The **‘NOTES’** tab lists all of the tabs within each workbook along with a brief description of its function.

**Table 1 – FY15 Unit Delivery Costs (Cents)**

| <b>Table 1 – FY15 Unit Delivery Costs</b> |                                       |
|---|---------------------------------------|
| <b>Rate Category</b>                      | <b>Unit Delivery Cost<br/>(Cents)</b> |
| <b>First-Class Single Piece</b>           |                                       |
| <b>Letters</b>                            | <b>9.439</b>                          |
| Stamped Letters                           | 9.183                                 |
| Metered Letters                           | 9.781                                 |
| Other Letters                             | 17.823                                |
| Flats                                     | 18.686                                |
| <b>First-Class Parcels</b>                | <b>47.100</b>                         |
| <b>First-Class Presort</b>                |                                       |
| Non-automation Nonmach Mixed AADC         | 19.827                                |
| Non-automation Nonmach AADC               | 19.827                                |
| Non-automation Mach Mixed AADC            | 5.056                                 |
| Nonautomation -- Mach AADC                | 4.638                                 |
| Nonautomation – Nonmach 3-Digit           | 19.827                                |
| Nonautomation – Nonmach 5-Digit           | 19.827                                |
| Nonautomation -- Mach 3-Digit             | 4.638                                 |
| Nonautomation -- Mach 5-Digit             | 4.638                                 |
| Automation Mixed AADC                     | 5.199                                 |
| Automation AADC                           | 4.904                                 |
| Auto 3-Digit Letters                      | 4.911                                 |
| Auto 5-Digit Letters CSBCS/Manual Sites   | 19.827                                |
| Auto 5-Digit Letters Other Sites          | 3.711                                 |
| Auto 5-Digit Letters                      | 4.481                                 |
| Presort Letters (Avg)                     | 4.658                                 |
| Presort Flats                             | 22.092                                |

| <b>Table 1 – FY15 Unit Delivery Costs (cont)</b> |                                   |
|--|-----------------------------------|
| <b>Rate Category</b>                             | <b>Unit Delivery Cost (Cents)</b> |
| <b>First-Class Cards</b>                         |                                   |
| Single Piece                                     | 11.396                            |
| FC Nonautomation Cards                           | 4.128                             |
| Auto Mixed AADC Cards                            | 4.239                             |
| Auto AADC Cards                                  | 4.008                             |
| Auto 3-Digit Cards                               | 4.014                             |
| Auto 5-Digit Cards                               | 3.678                             |
| Auto 5-Digit Cards CSBCS/Manual Sites            | 15.674                            |
| Auto 5-Digit Cards Other Sites                   | 3.076                             |
| Presort Cards (Avg)                              | 3.890                             |
| <b>Periodicals</b>                               |                                   |
| Letters  | 10.800                            |
| Flats  | 13.224                            |
| Parcels  | 53.243                            |
| <b>Package Services – Bound Printed Matter</b>   |                                   |
| Flats  | 16.472                            |
| Parcels  | 39.546                            |
| <b>Package Services – Media Mail</b>             |                                   |
| Flats  | 15.812                            |
| Parcels  | 43.757                            |
| <b>Standard Mail</b>                             |                                   |
| Nonautomation -- Nonmach Mixed ADC               | 17.340                            |
| Nonautomation – Nonmach ADC                      | 17.340                            |
| Nonautomation – Mach Mixed AADC                  | 4.934                             |
| Nonautomation -- Mach AADC                       | 4.934                             |
| Nonautomation – Nonmach 3-Digit                  | 17.340                            |
| Nonautomation – Nonmach 5-Digit                  | 17.340                            |
| Automation Mixed AADC                            | 5.054                             |
| Automation AADC                                  | 4.807                             |
| Automation 3-Digit Letters                       | 4.812                             |
| Automation 5-Digit Letters                       | 4.450                             |
| Letters. (Average)                               | 4.588                             |
| Flats  | 17.798                            |
| Parcels  | 38.766                            |

| <b>Table 1 – FY15 Unit Delivery Costs (cont)</b>                   |                                   |
|--|-----------------------------------|
| <b>Rate Category</b>   | <b>Unit Delivery Cost (Cents)</b> |
| <b>High Density/Saturation</b>                                     |                                   |
| High Density Letters   | 3.305                             |
| Saturation Letters   | 6.073                             |
| High Density Flats WITH DAL  | 9.139                             |
| High Density Flats WITHOUT DAL                                     | 9.110                             |
| Saturation Flats WITH DAL  | 8.668                             |
| Saturation Flats WITHOUT DAL                                       | 8.363                             |
| First-Class Single Piece Metered Collection<br>Cost per Order 1320 | 2.303                             |

**Table 2 – FSS - FY15 FSS Zone/ Non-FSS Zone Unit Delivery Costs (Cents)**

| <b>Table 2 –FY15 FSS Zone/Non-FSS Zone Unit Delivery Costs</b> |                                   |
|--|-----------------------------------|
| <b>Flats</b>   | <b>Unit Delivery Cost (Cents)</b> |
| <b>Periodicals Flats</b>                                       | <b>13.224</b>                     |
| Periodicals Flats – FSS Zones                                  | 12.770                            |
| Periodicals Flats – Non-FSS Zones                              | 13.265                            |
| <b>Bound Printed Matter Flats</b>                              | <b>16.472</b>                     |
| Bound Printed Matter FSS Zones                                 | 12.756                            |
| Bound Printed Matter – Non-FSS Zones                           | 17.350                            |
| <b>Standard Mail Flats</b>                                     | <b>17.798</b>                     |
| Standard Mail Flats – FSS Zones                                | 15.237                            |
| Standard Mail Flats – Non-FSS Zones                            | 18.589                            |
| <b>Carrier Route Flats</b>                                     | <b>12.926</b>                     |
| Carrier Route Flats FSS Zones                                  | 12.324                            |
| Carrier Route Flats – Non-FSS Zones                            | 12.997                            |